

# SEAPOWER

SEAPOWER magazine and its Almanac issue are official publications of the Navy League of the United States, an international organization founded in 1902 to support the U.S. sea services. SEAPOWER articles cover a wide range of topics including national defense, foreign policy, naval affairs, maritime issues, homeland security and defense research, development and procurement. SEAPOWER coverage focuses on such areas as defense strategies, emerging technologies and ways to improve the operational concepts and managerial processes of the U.S. sea services.

SEAPOWER's principal mission is to educate Congress and the American people about the activities, requirements and accomplishments of the sea services and U.S.-flag Merchant Marine. It also provides a forum for senior sea service leaders to express their views on various topics of concern. SEAPOWER supports and encourages the programs of the Navy League councils throughout the United States and overseas.

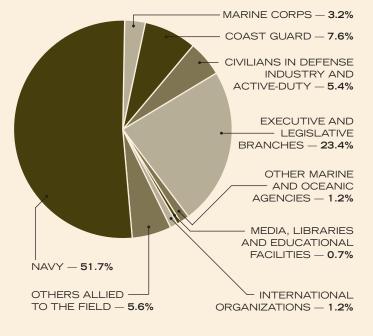
# YOUR MESSAGE GETS TO THE RIGHT PEOPLE

SEAPOWER is the only audited monthly magazine that focuses exclusively on the nation's naval and maritime policies and priorities. With a total circulation of approximately 50,000, SEAPOWER's exclusive distribution gets your advertising message to the key people you want to reach.

Many defense leaders and professionals receive SEAPOWER and its Almanac issue because they are on our Controlled Circulation list, comprising about 5,000 key officials and executives involved in the politics and business of defense.

#### The Controlled List Includes:

- All members of the U.S. Senate and House of Representatives, with additional distribution to staffs of the Appropriations, Armed Services, Homeland Security and Transportation/Maritime committees and subcommittees in each house of Congress.
- Senior members of the U.S. Maritime Administration,U.S. Transportation Command and Military Sealift Command.



QUALIFIED NON-PAID CIRCULATION BREAKOUT

SOURCE: BPA CIRCULATION STATEMENT,

JUNE 2009





"Echoing the Navy League's advocacy mission, SEAPOWER remains a prescient source of objective coverage of the issues we face in ensuring that our defenders and the materiel we supply them with are second to none."

SEN. JOHN McCAIN, R-ARIZ.
RANKING MEMBER, SENATE ARMED SERVICES COMMITTEE



"With today's high tempo of military operations and homeland security missions, we are asking our military, including members of the Sea Services, to do more than ever. The Navy League's SEAPOWER magazine is a trusted and valued source in the halls of Congress, drawing attention to the concerns of the U.S. Navy, Marine Corps, Coast Guard and U.S.-flag Merchant Marine."

REP. IKE SKELTON, D-MO.

CHAIRMAN, HOUSE ARMED SERVICES COMMITTEE



"I often rely on SEAPOWER magazine to keep me apprised of the most important issues affecting our Sea Services. It's another great example of how the U.S. Navy League supports our men and women in uniform, providing a wide range of feature articles and analyses that highlight the tremendous accomplishments and sacrifices made by our courageous Coast Guard, Navy and Marine Corps forces at home and around the globe."

ADM. THAD ALLEN

COMMANDANT OF THE U.S. COAST GUARD

### 2010 RATE CARD

|   | 1X     | зх     | 6X     | 9X     | 12X    | 18X    | 24X    | ALMANAC* |  |
|---|--------|--------|--------|--------|--------|--------|--------|----------|--|
| INTERIOR [ 4-CO                             | LOR ]  |        |        |        |        |        |        |          |  |
| 2-PAGE SPREAD                               | 14,970 | 13,800 | 13,400 | 13,060 | 12,830 | 12,430 | 12,070 | 18,450   |  |
| 1 PAGE                                      | 7,670  | 7,080  | 6,870  | 6,700  | 6,580  | 6,380  | 6,190  | 9,460    |  |
| 2/3 PAGE                                    | 6,140  | 5,880  | 5,630  | 5,580  | 5,530  | 5,370  | 5,200  | 7,560    |  |
| 1/2 PAGE                                    | 5,290  | 5,030  | 4,820  | 4,770  | 4,690  | 4,550  | 4,410  | 6,560    |  |
| 1/3 PAGE                                    | 4,300  | 4,040  | 3,890  | 3,840  | 3,780  | 3,670  | 3,550  |          |  |
| 1/4 PAGE                                    | 3,580  | 3,440  | 3,370  | 3,280  | 3,210  | 3,120  | 3,030  |          |  |
| 1/6 PAGE                                    | 2,790  | 2,630  | 2,540  | 2,490  | 2,450  | 2,380  | 2,310  |          |  |
| DIVIDER TAB                                 |        |        |        |        |        |        |        | 12,470   |  |
|   |        |        |        |        |        |        |        |          |  |
| COVERS [ SOLD ON COMMITMENT OF 6X OR MORE ] |        |        |        |        |        |        |        |          |  |
| COVER 2                                     |        |        | 9,410  | 9,120  | 8,820  | 8,260  | 7,730  | 12,850   |  |
| COVER 3                                     |        |        | 8,370  | 8,180  | 7,910  | 7,630  | 7,230  | 10,720   |  |
| COVER 4                                     |        |        | 9,430  | 9,360  | 9,130  | 8,540  | 8,010  | 14,280   |  |

DIGITAL RATES AND SPECIFICATIONS AVAILABLE UPON REQUEST

NOTE: ALL ADS WILL BE PLACED RUN OF BOOK. SPECIAL POSITIONING RATE = \$400 PER AD PER ISSUE (EXCLUDING COVERS).

<sup>\*</sup> SEAPOWER'S ALMANAC EDITION IS A 1X RATE AND WILL COUNT TOWARD THE FREQUENCY DISCOUNT.

# 2010 EDITORIAL CALENDAR

| ISSUE  | DEADLINES  | EDITORIAL HIGHLIGHTS   | TRADE SHOWS (SUBJECT TO CHANGE)   |  |
|--|--|--|---|--|
| JANUARY<br>SEAPOWER Almanac  | TAB SPACE: Nov. 13, 2009 TAB MATERIALS: Nov. 20, 2009 SPACE: Dec. 3, 2009 MATERIALS: Dec. 10, 2009 | <ul> <li>All the ships, aircraft and systems of the<br/>sea services</li> <li>The uniformed and civilian leadership in<br/>Defense and Homeland Security</li> </ul>  |   |  |
| FEBRUARY Network-Centric Warfare Communications                    | SPACE: Jan. 5, 2010<br>MATERIALS: Jan. 11, 2010  | The power of networked platforms and system collaboration  Achieving a joint network-centric warfare vision Information technology and the warfighter  | <ul> <li>AFCEA West, San Diego, CA</li> <li>Marine West, Camp Pendleton, CA</li> <li>NDIA SO/LIC Symposium &amp;<br/>Exhibition, Washington, DC</li> </ul>  |  |
| MARCH<br>Undersea Warfare  | SPACE: Feb. 3, 2010<br>MATERIALS: Feb. 10, 2010  | Anti-submarine warfare     Mine countermeasures  | Naval Expeditionary Forces,<br>Virginia Beach, VA   |  |
| APRIL<br>Intelligence, Surveillance<br>& Reconnaissance            | SPACE: March 3, 2010 MATERIALS: March 10, 2010   | Cutting-edge ISR platforms and systems     The use of SIGINT, HUMINT and imagery   | ASNE Day, National Harbor, MD   |  |
| MAY<br>Sea-Air-Space<br>Port Security                              | SPACE: April 2, 2010<br>MATERIALS: April 9, 2010   | <ul> <li>The top defense and industry leaders</li> <li>The status of priority acquisition programs</li> <li>New technologies in port security</li> </ul>   | Navy League's Sea-Air-Space<br>Exposition, National Harbor, MD,<br>May 3-5     AFCEA Joint Warfighting (East),<br>Virginia Beach, VA     ASNE Electric Machines Technology<br>Symposium, Philadelphia, PA |  |
| JUNE<br>Special Operations   | SPACE: May 4, 2010 MATERIALS: May 11, 2010   | <ul><li>Naval special warfare capabilities and<br/>requirements</li><li>Riverines</li></ul>  | MACC, Virginia Beach, VA     ASNE - Engineering the Total Ship<br>Symposium, Falls Church, VA   |  |
| JULY Corporate Membership Directory Logistics & Operations Support | SPACE: June 3, 2010 MATERIALS: June 10, 2010   | <ul> <li>Products and services of the Navy League's<br/>Corporate Members</li> <li>The Navy League's industrial partners</li> <li>Maintenance, repair and overhaul operations</li> <li>The supply chain</li> </ul> | Farnborough Airshow, London   |  |
| AUGUST<br>U.S. Coast Guard   | SPACE: July 2, 2010<br>MATERIALS: July 9, 2010   | The Coast Guard's ongoing modernization efforts  The challenges of homeland security   | AUVSI, Denver, CO   |  |
| SEPTEMBER<br>U.S. Marine Corps                                     | SPACE: Aug. 4, 2010<br>MATERIALS: Aug. 11, 2010  | The modern U.S. Marine Corps, plans and capabilities  The return to an expeditionary force   | <ul> <li>Modern Day Marine, Quantico, VA</li> <li>Tailhook, Reno, NV</li> <li>ASNE Fleet Maintenance<br/>Symposium, Virginia Beach, VA</li> </ul>   |  |
| OCTOBER<br>Aviation  | SPACE: Sept. 3, 2010 MATERIALS: Sept. 10, 2010   | <ul> <li>Standoff attack and the roles of unmanned aircraft</li> <li>Airborne munitions: Pushing the capabilities envelope</li> </ul>  | • Euronaval, Paris  |  |
| NOVEMBER<br>U.S. Defense<br>Spending Review                        | SPACE: Oct. 1, 2010 MATERIALS: Oct. 8, 2010  | <ul> <li>How major sea service programs fare</li> <li>The sea services' resource challenges</li> <li>International industry collaboration</li> </ul>   | USCG Innovation Expo, Virginia<br>Beach, VA   |  |
| DECEMBER Surface Warfare   | SPACE: Nov. 2, 2010  MATERIALS: Nov. 9, 2010   | Surface warfare resources and requirements     Information assurance and security  | I/ITSEC, Orlando, FL     ASNE Advanced Naval Propulsion, Arlington, VA     Surface Navy Association, Arlington, VA  |  |



#### ADVERTISING SPECIFICATIONS

#### FILE FORMAT

The suitable format is high-resolution Adobe PDF. The PDF file should be generated from a high-resolution PostScript file or printed using high-resolution settings. All files must have a resolution no lower than 300 dpi.

#### AD SIZES

PUBLICATION TRIM SIZE: 8 1/8" x 10 3/4"

| AD SPACE              | WIDTH   | HEIGHT |
|-----------------------|---------|--------|
| 2 PAGE SPREAD, bleed* | 16 1/2" | 11"    |
| 1 PAGE, bleed*        | 8 3/8"  | 11"    |
| 1 PAGE, non-bleed     | 6 7/8"  | 10"    |
| 2/3 PAGE              | 4 1/2"  | 10"    |
| 1/2 PAGE, vertical    | 3 5/16" | 10"    |
| 1/2 PAGE, horizontal  | 6 7/8"  | 5"     |
| 1/2 PAGE, island      | 4 1/2"  | 7"     |
| 1/2 PAGE SPREAD       | 15"     | 5"     |
| 1/3 PAGE, vertical    | 2 1/8"  | 10"    |
| 1/3 PAGE, square      | 4 1/2"  | 5"     |
| 1/4 PAGE              | 3 5/16" | 5"     |
| 1/6 PAGE              | 3 5/16" | 3 1/4" |

<sup>\*</sup> SIZES FOR BLEED ADS INCLUDE 1/8 INCH ON EACH SIDE BEYOND THE PAGE TRIM

#### COLOR SPECIFICATIONS

- 4-color ads must have CMYK (process colors); no RGB or embedded color profiles.
- No PMS or match colors, unless you have arranged for spot color in your ad.
- Color proofs MUST accompany color ads.

#### ADVERTISING POLICIES

All materials will be discarded one year after publication date. Advertisers will be short rated if they do not earn their frequency rates within a 12-month period from the date of the first insertion.

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AGENCY COMMISSION: 15% of gross billing allowed to recognized agencies provided account is paid 30 days from invoice date.

BILLING: Billing directed to the advertising agency at the net rate is approved on the condition that the advertiser will accept responsibility for payment if the agency does not remit within 90 days.

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## DELIVERY

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